

# IMPACT

CATALIZZATORI DIGITALI DI EFFICIENZA,  
EVOLUZIONE E CRESCITA

**6 OTTOBRE 2023**  
GRAND HOTEL RIMINI

**TECNOLOGIA E  
COMPETENZE UMANE:  
I MANAGED SECURITY  
SERVICES DEL GRUPPO VEM  
BASATI SUL PORTFOLIO  
VMWARE CARBON BLACK**



**EMANUELE MAZZANTI**  
NOC SECURITY TEAM LEADER,  
VEM SISTEMI

**Cyber Impact**



**MARCO MAZZOLENI**  
SR. MANAGER SOLUTION  
ENGINEERING ITALY, VMWARE



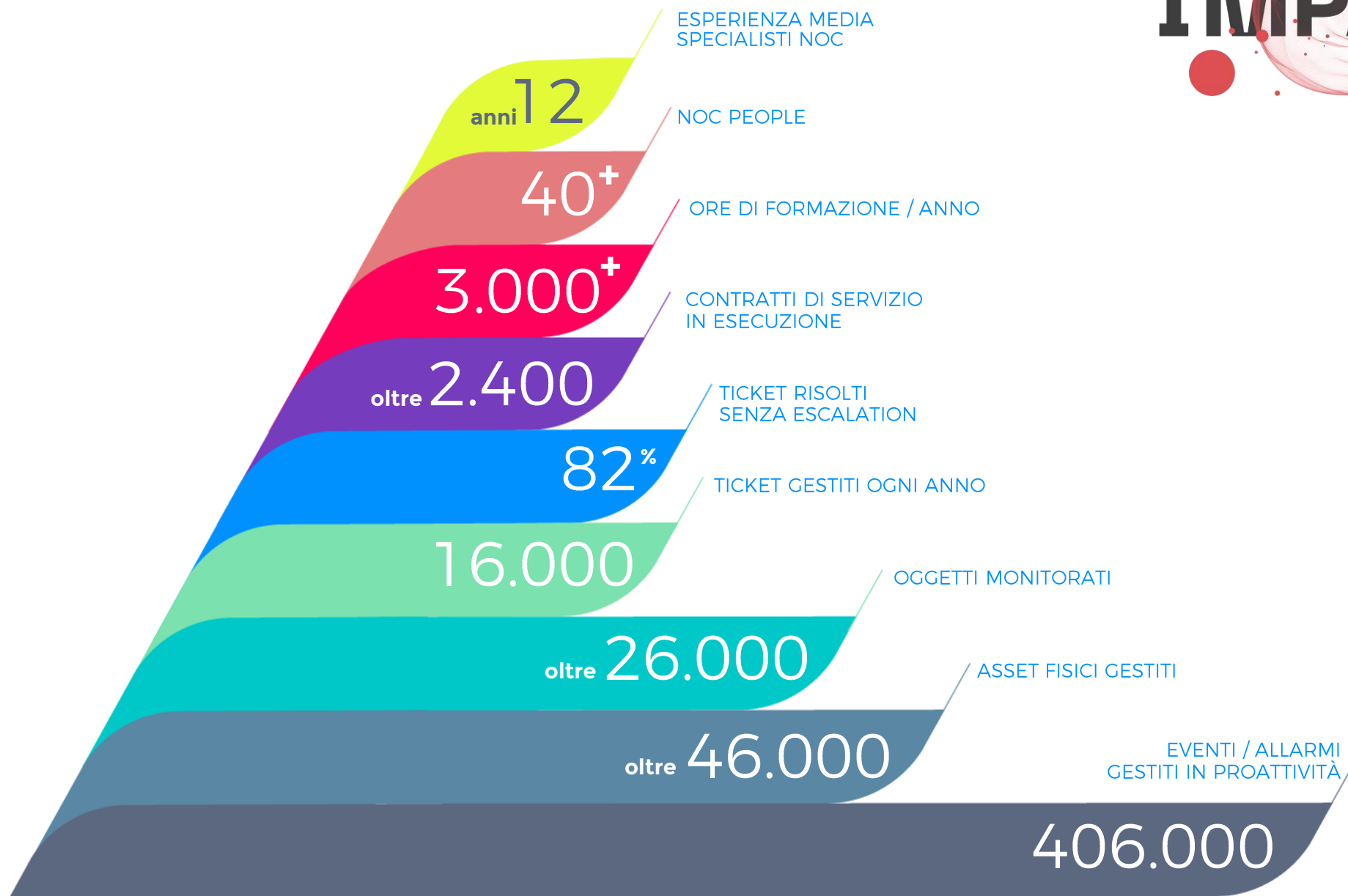
**STEFANO MOROTTI**  
SECURITY SOLUTION ENGINEER,  
VMWARE CARBON BLACK

# TECNOLOGIA E COMPETENZE UMANE

I MANAGED SECURITY SERVICES DEL GRUPPO VEM  
BASATI SUL PORTFOLIO VMWARE CARBON BLACK

Emanuele Mazzanti – NOC Security Team Leader, VEM Sistemi

# VEM MANAGED SERVICES AT A GLANCE

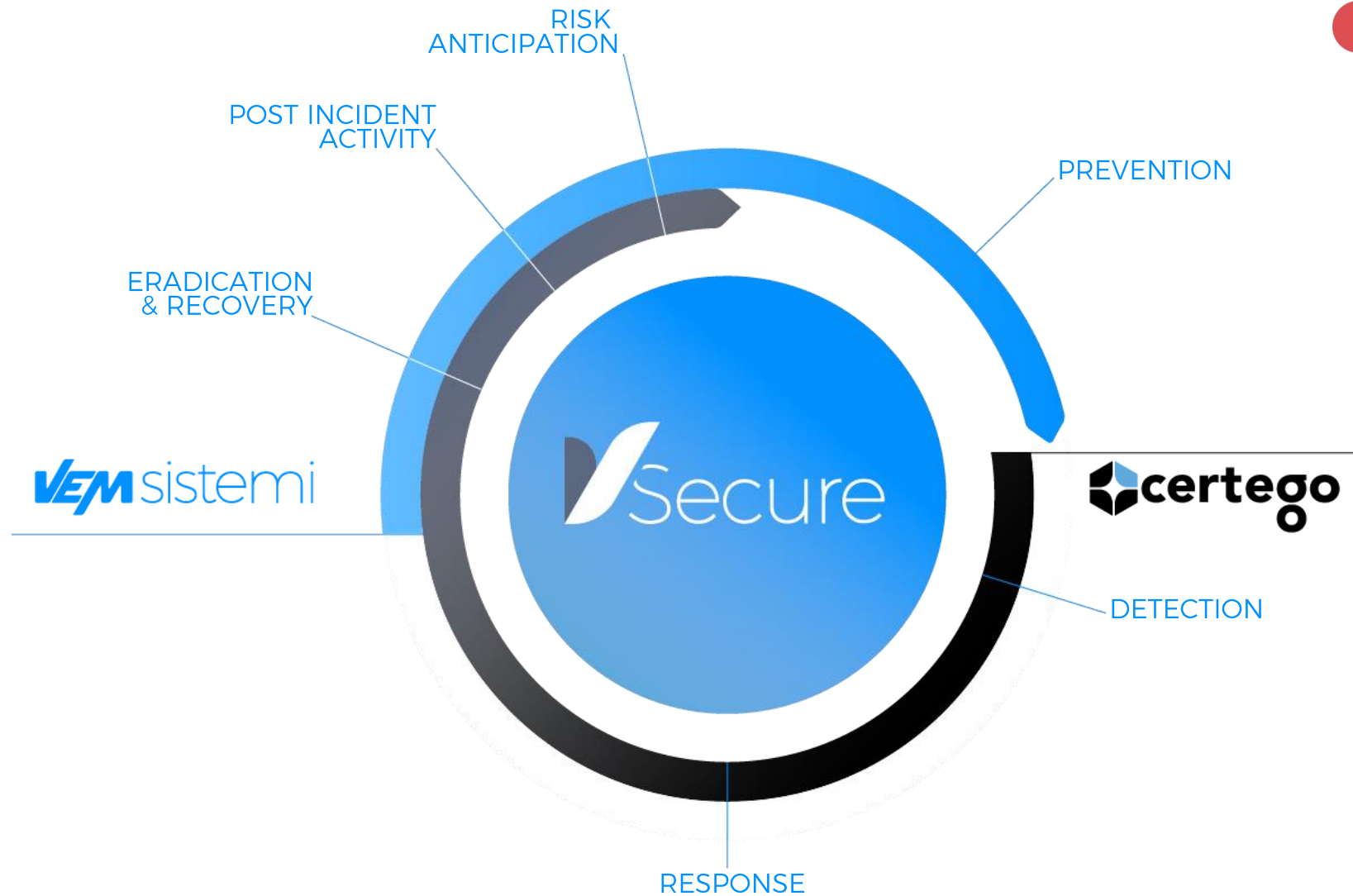


# SECURITY TECHNOLOGY ECOSYSTEM

- DATA PROTECTION COMPLIANCE
- NETWORK SECURITY
- CLOUD SECURITY
- IT GOVERNANCE, RISK & SECURITY ADVISORY
- PERIMETER SECURITY
- SECURITY FOR MOBILITY
- DATA SECURITY

VEM mette a tua disposizione esperienza e competenze di natura tecnica e legale per impostare la migliore strategia di gestione del rischio, proteggere la tua organizzazione.

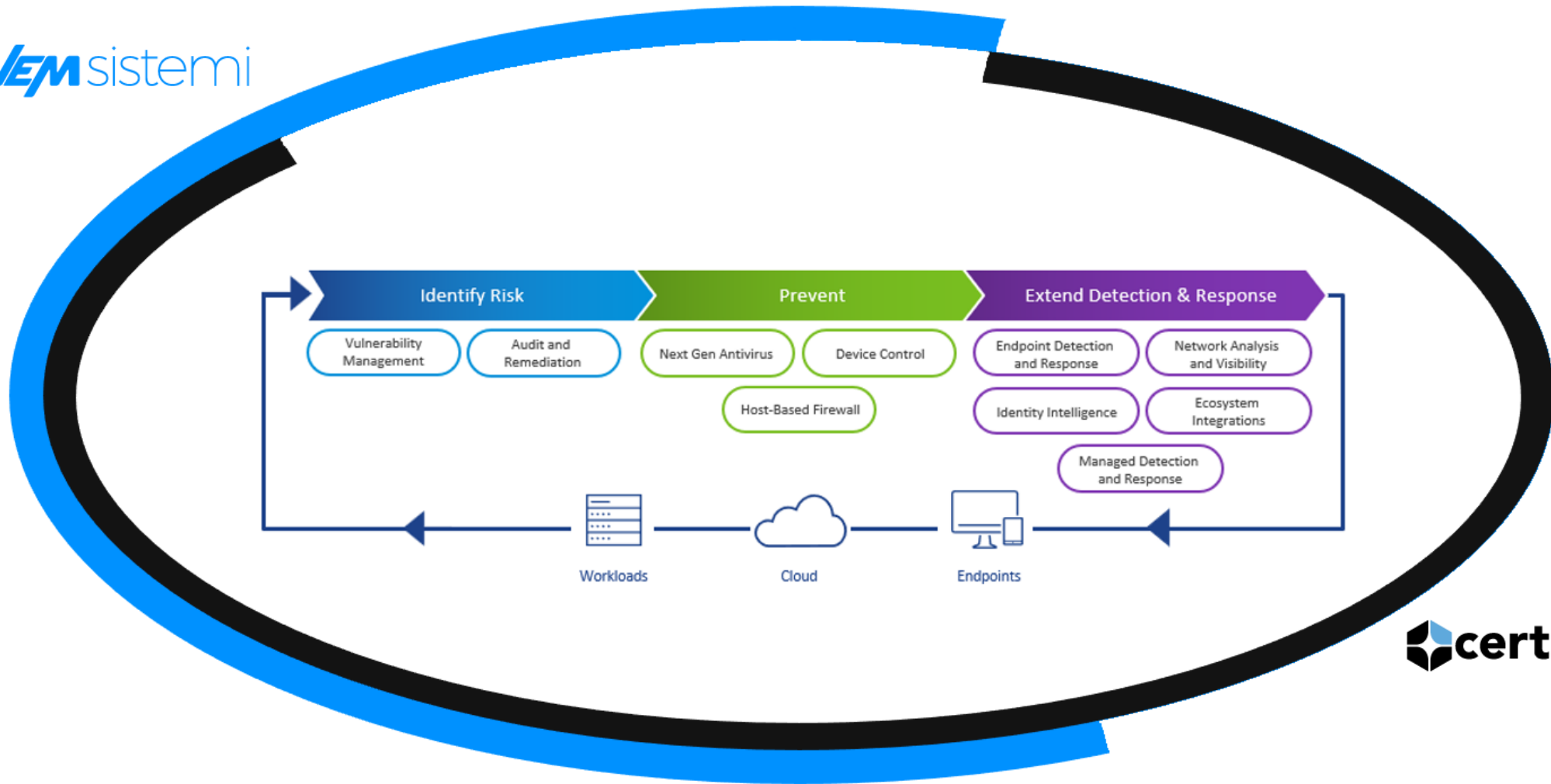
Attraverso il modello di **Adaptive Security** aiutiamo le aziende ad anticipare, prevenire, riconoscere, rispondere e gestire le minacce di natura informatica col fine di implementare di volta in volta la migliore strategia difensiva, aumentando la resilienza dell'organizzazione.



# Empowered Security Managed Services by VEM & VMware Carbon Black



VEM sistemi





# IMPACT



# VEMO



VMware  
Carbon Black Cloud™



SKILLS



- **35K Telemetry agents**
- **230+ Network traffic analyser**
- **15TB/s Network traffic inspected**
- **9-10B Events processed per day**
- **1400+ Tickets (2023 up to August)**
- **36 Critical tickets (2023 up to August)**



**IMPACT**

**Thank you!**

# TECNOLOGIA E COMPETENZE UMANE

I MANAGED SECURITY SERVICES DEL GRUPPO  
VEM BASATI SUL PORTFOLIO VMWARE CARBON  
BLACK

**Marco Mazzoleni**

*Senior Manager Solution Engineer at VMware*

**Stefano Morotti**

*Security Solution Engineer at VMware*

**VEM**  
**LIVE 2023**

# 10 minutes man





VMware  
Carbon Black Cloud™

VMware Carbon Black®  
App Control™  
Application Whitelisting

VMware Carbon Black  
Container™



With Cloud Native



Detection And Response



Threat  
Analysis Unit  
(TAU)

379%



ROI over three years



VMware  
Carbon Black®



Top Telemetry Product



ThreatSight  
MDR

7.5h

saved per security

incident

VMware Carbon Black®  
EDR™

VMware Carbon Black  
Cloud Workload™



VMware  
Carbon Black XDR™

# Why Carbon Black?



Avast



CROWDSTRIKE



Cybersecurity



SentinelOne®



VMware  
Carbon Black™



Microsoft



cybereason®



kaspersky



Bitdefender®



The future of security is here

# vmware® Carbon Black

See  
directed  
attacks

Contain  
potential  
impact

You can win this fight.

BELIEVE BELIEVE  
BELIEVE BELIEVE  
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**WE  
BELIEVE**

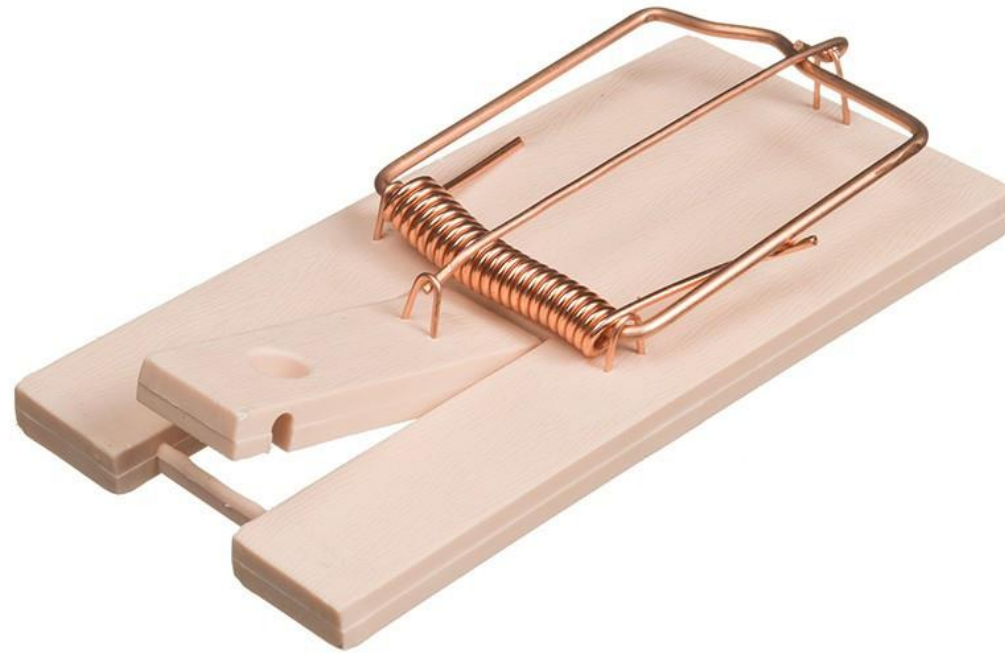
People matter. Context matters.

vmware® Carbon Black

Prevent  
repeat  
incidents

Measure  
what you  
stopped

# Attack landscape of the last decades





Top security pros know

Despite massive investments in cybersecurity platforms, risk continues to rise

**35%**

increase in cloud breaches

**\$4.4M**

average cost of a breach

**50%**

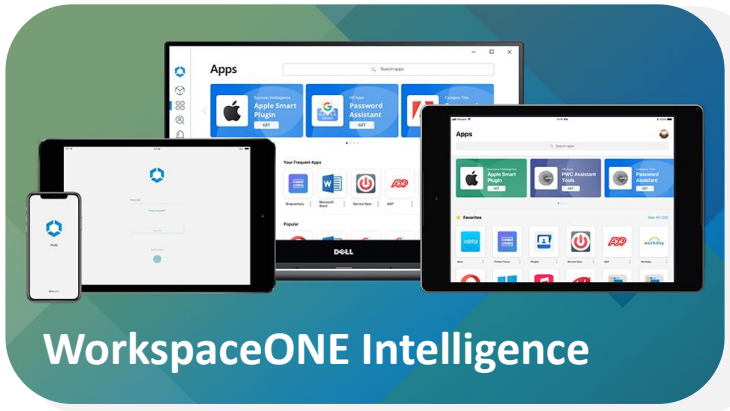
increase in cyber insurance premiums

**3/4**

boards fear a major cyber attack in next 12 mos

Vendors have created a  
**False Sense  
of Comfort**





For consistent Multi Cloud Security Configuration



Security for VDI

VMware Horizon®



(TAU)



vSphere Integrated



VMware Carbon Black®



VMware Tanzu

Tanzu Service Mesh

Tanzu Insights



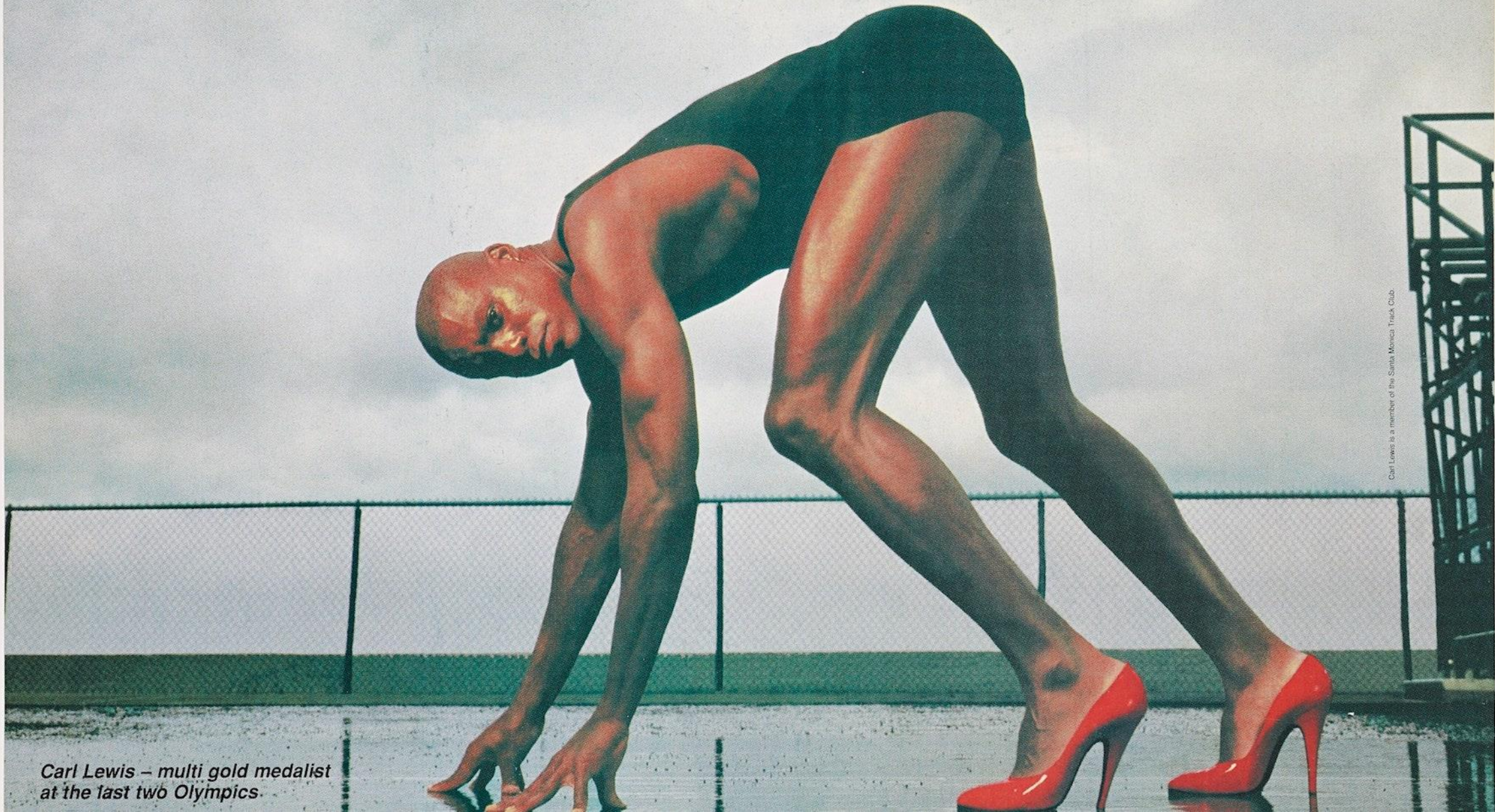
Guardrails

VMware NSX® Service-Defined Firewall™

VMware NSX® Advanced Threat Analyzer™

VMware NSX® Network Threat Detection and Response™

**POWER IS NOTHING WITHOUT CONTROL**



Carl Lewis is a member of the Santa Monica Track Club.

*Carl Lewis – multi gold medalist  
at the last two Olympics.*

**You can win this fight.**

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**WE  
BELIEVE**

**People matter. Context matters.**

**vmware** Carbon Black